

A. MEGAPANOS WINERY

Proposal for collaboration, proprietary Greek Wines

Dear Sir,

I would like to introduce our company:

Megapanos Winery is a modern wine production and bottling facility based in Pikermi, near the Athens Airport with the aim of producing excellent quality wines from grapes grown locally but also in other famous winemaking regions of Greece.

Please visit our site (<u>www.megapanos.gr</u>) to see our company profile, our products and our facilities.

We are looking for new international clients interested in importing our products from Greece. What makes Greek wine so unique are the more than 300 indigenous grape varieties grown there, some of which have been cultivated since ancient times. Many of the world's best wine critics agree that the distinct flavours that come from these native grape varieties are a strong marketing advantage for the Greek wine industry. Several well-known international grape varieties are also used in Greek wine making. This extensive variety of grapes together with the moderate Greek climate, plentiful sunshine, low average rainfall and soils of moderate fertility combine to provide an excellent environment for the production of high quality wines.

Megapanos Winery produces 8 value-priced wines:



Nemea Megapanos Dry Red

Deep red colour with aromas of black cherry and plum together with the discreet presence of cinnamon — aromas that have been acquired from ageing in barrels of Greek oak, which at the same time softens the tannins and produces a velvety texture. The aftertaste is very intense with a strong presence of smoky flavours.

Mantinia Megapanos White

A bright, clear colour with yellow-green highlights, with aromas of roses, lemon blossom, and apples and pears.



Savatiano Megapanos White

Regional Wine of Spata, has a crystal clear colour, a soft refreshing taste on the palate and a fine aroma.



Amynteo Megapanos Rose

A superb rosé wine produced from a most distinct red grape variety "Xinomavro", from the VQPRD region of Amynteo, the only Appellation region in Greece allowed to produce rosé wine. It is strongly characterised by the aromas of sun-dried tomato, green pepper and crushed olive.



The old cellar white

The Malagouzia and Savatiano grapes used in making this wine are grown on our nearby estate in Pallini, along the south-eastern slopes of Athens. The production is limited to only 1500 bottles annually and matures slowly in oak barrels in order to bring forth a rich body and complex aroma that withstands ageing and should be complimented with an equally superb meal.



<u>The old cellar red</u>

An outstanding wine produced from the renowned grape variety "Agiorgitiko" of Nemea . The wine is aged for two years in oak barrels and is then bottle-aged for a further two years in our cellars. Deep ruby colour, aromas of sour cherry, plum, blackberry and the discreet presence of cinnamon acquired from the barrels of Greek oak.



E Megapanos Red

We used the Greek letter Epsilon, E, to name this wine, from the Greek word Ερυθρός (Erithros) which means Red.

It is a blend of the classic Merlot and Agiorgitiko, the most prestigious Greek red grape variety, grown on the slopes of Nemea in the Peloponnese.

The wine strikes a captivating balance between power and finesse.

The delicious core of layered black fruit - crème de cassis, blackberry and black cherry - is imbued with rich mocha and toasty toffee.



L Megapanos White

We used the Greek letter Lambda, Λ, to name this wine from the Greek word Λευκό (Lefko) which means White.

This is a blend of the classic Sauvignon blanc and Savatiano, one of the most prestigious Greek white grape varieties, grown in the valleys of Attica close to Athens.

Crisp aromas of pear and exotic ginger flower mingle with flavours of white peach and quince. Its supple texture, laced with minerality, extends into a soft, caressing finish.

Award winning Megapanos Greek wines in 2014:

Megapanos Erythros Agiorgitiko (Merlot) 2011: -Gold Medal, New York International Wine Competition 2014 Megapanos Agiorgitiko of Nemea 2010: Silver Medal, New York International Wine Competition 2014 Megapanos Xinomavro 2013: Bronze Medal, New York International Wine Competition 2014

Greek Winery of the Year, New York International Wine Competition 2014: Megapanos Winery

The company's sales and marketing activities target the most discriminating and informed wine buyers; — be it a high profile restaurant or a fine wine boutique.

We hope you will give your kind consideration to this proposal. Please do not hesitate to contact us for further information.

Kind regards, **Rodica Panaitescu** Export Business Development

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