



SOFT OFFER **RBDPO PALM OIL**

TO : DMSA MERCHANT spa
Dr. Ugatti Denis
VIA: Mr. Mahdi sefari

TOTAL CONTRACT QUANTITY: 120.000 MT total per year/
MONTHLY DELIVERY: 10.000 MT with R-E.(After 3 months)

CONTRACT DURATION : 12 months

PRICE: USD \$575 / MT CIF AMSTERDAM PORT

INSPECTION: The Goods shall be inspected by SGS in the loading Port at Sellers expense

ORIGIN: Seller,s Choice

PACKING: BULK /VESSEL

DELIVERY: 30 to 45 days after confirmed of L/C

PAYMENT TERMS: **CONFIRMED LC, TRANSFERABLE , IRREVOCABLE** ,Autorevolving ,payable
100% at sight against presentation of shipping documents at loading port.

PERFORMANCE BOND: Performance Bond of the Seller : 2% (two percent).

IMPORTANT:
THE SAMPLE ONLY GIVES ONCE OPEN THE CREDIT LETTER.



Specifications of: RBDPO PALM OIL

Parameter of testing Unit Value

Min Max

Free fatty acids as % oleic acid 0.05 %

Moisture & Impurities % 0.05 %

Iodine value (Wijs) g-Jod / 100 g 48 56

Melting point °C 38 °C

Oxidative stability Rancimant 120 °C, hours 10 h

Density 15 °C kg / m³ 900 930

Density 50 °C kg / m³ 885 910

Flame point °C 360 °C

Flash point °C 220 °C 320 °C

Viscosity, 50 °C mm² / s 28

Carbon residue wt. % 0.3

Cetan number 39 50

Caloric value kJ / kg 36,500

Sulphur mg / kg 3

Phosphor mg / kg 2

Total Content Ca + Mg mg / kg 10

Water Content % 0.05 %

Oxidized ash % 0.01

Total pollution mg / kg 20





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PROCEDURES.

1. Seller issues Soft Offer.
2. Buyer issues **ICPO + Soft Probe.**
3. Seller issues sales and purchase agreement in favour of the buyer.
4. Buyer returns the sales and purchase agreement duly.
5. Signed and sealed to the seller within 5 (five) banking days per fax and email copies deemed as originals.
6. Within 5 (five) banking days after executing and signing of the sales and purchase contract, the buyer's bank states their readiness to issue their irrevocable, and for the seller transferable LC, **non-operative**, as per contract agreed to seller's nominated bank.
7. Within 10 (ten) international banking days of the receipt of buyers irrevocable, transferable and assignable. LC **non-operative** payment, the seller will post the full **Proof of Product + (2%) will activate the LC.**
8. Shipment commence, as per Delivery Schedule mutually agreed.

SELLER:

MANAGER OF EUROPE HS GROUP / 12/11/2009



VALIDITY TO 19 /11/ 2009

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